

Tommaso Marseglia

Working Experience

- Sep. 2016 - Present
- **Adler Consulting Sh.p.K.** **Tirana, Albania**
Internationalization and development on the Balkan markets. Looking for financing and development funds for new businesses in Italy and Albania. Research and efficient management of financial and capital resources (Company and Private Wealth Management), both corporate and personal, aiming both the growth and the development of new companies. Tax planning and optimization of costs, with AML and Tax Compliance analysis.
- Sep. 2014 - Jul. 2016
- **Noverim Srl** **Milan, Italy**
Responsible for assisting customers in extraordinary corporate transactions, in Italy and abroad. Fiscal Risk Assessment, AML and compliance. M&A of equity investments, transfers of companies and business units, corporate restructuring. Advice to business owners for issues of generational succession and asset protection. Search for industrial and financial partners, in Italy and abroad. Internationalization and development of new markets.
- Dec. 2010 – Jul. 2016
- **VTA Services Sh.p.K.** **Tirana, Albania**
Support for startup companies on-site coaching for entrepreneur development and market penetration, seeking partners, agents and distribution networks, and business intermediation. Financial assistance in identifying growth opportunities through acquisitions, mergers and reorganizations and corporate business.
- Jan. 2013 - Mar. 2014
- **Arpe Group** **Milan, Italy**
Executive Director responsible for customer companies (SMEs), involved in meeting and coordinating activities with different shareholders interested in the development of the business. Realization and implementation of Business Plan for seeking funds, developing the companies and to internationalize them. Providing financial assistance and overall advisory to SMEs.
- Dec. 2009 - Dec. 2012
- **Golden Share Advisor & Partners** **Milan, Italy**
International tax planning, private and corporate, financial assistance in succession matters, with the identification and management of company and personnel assets, and its asset allocation. Debt restructuring process and business plans for rationalization. Companies' evaluation and reorganization of production processes. Relocation in Est Europe.
- Nov. 2008 - Nov. 2009
- **Studio Carteny - ASPM Network** **Milan, Italy**
International professional network based in Prague. Tax planning for Italian and international clients, private and corporate, showing investment opportunities. Analysis of sources of financing and restructuring processes, implementation of projects for business controlling, international tax planning and corporate private. Preparation and evaluation of building projects and start-up energy sector.
- May 2007 - Oct. 2008
- **Norman 95 S.p.A.** **Milan, Italy**
Real Estate Company. Assessments of building projects, drafting business plans, analysis of funding sources, study of tax planning, support to the CFO.
- Sep. 2006 - Jan. 2007
- **E. Capital Partners (Mittel SpA)** **Milan, Italy**
Grants and Incentives team. Planning and analysis of law and drafting of business planning.

Education

- Mar. 2007
- **Università Commerciale Luigi Bocconi** **Milan, Italy**
Master of Sciences in Business Administration and Law - Major in Finance and Accounting.
Thesis: "The trading of international collaterals".
Prof. Maurizio Dallochio. Final Mark 105/110

Aug. 2005 - Jan. 2006	<ul style="list-style-type: none"> • Estonian Business School Exchange Programme. Exam Taken: 4 in English. Average Mark 29/30 	Tallinn, Estonia
Jul. 2004	<ul style="list-style-type: none"> • Università Commerciale Luigi Bocconi Bachelor Degree in Business Administration and Commercial Law. Thesis: “ The price sensitive informations”. Prof. Lorenzo Pozza. Final Mark 99/110 	Milan, Italy
Jan. 2004 - Feb. 2004	<ul style="list-style-type: none"> • Vietnam National University Study Programme Bocconi (Campus Abroad). European Economic Policy. Prof. Altomonte. Final Mark: 27/ 30 	Hanoi, Vietnam
Jul. 2003 - Aug. 2003	<ul style="list-style-type: none"> • Univesidad de la Habana Study Programme Bocconi (Campus Abroad). Enviromental Law. Prof. Fracchia. Final Mark: 30/30 	Avana, Cuba

Skills

Languages	Italian: Mother Tongue English: Fluent (Certificate BEC Cambridge Vantage). Spanish: Elementary Albanian: Elementary	
Computer Skills	Advanced Use of the Office Package, Internet applications and basic knowledge of SAP System	
April 2014	Register of Chartered Accountants and Legal Auditors	Milan, Italy

Activities

Interests	Travelling, Reading, Cooking and Volunteering
Sports	Tennis and Squash.

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